



**HELLENIC
SHIPBROKERS
ASSOCIATION**
Est. 1975



2023 Pireas



8th GLOBAL SYMPOSIUM of MARITIME EXECUTIVES 29 - 30 JUNE 2023 PEACE & FRIENDSHIP STADIUM

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THE 8th GLOBAL SHIPBROKERS FORUM
Peace and Friendship Stadium
Piraeus, Thursday 29th June 2023



Constant Challenges, Adaptive Industry

FORUM AGENDA

09:00 - 10:00

REGISTRATION & COFFEE

10:00 - 10:30

Welcome speeches:

Mr. John N. Cotzias (*President of H.S.A.*)

Mr. Theodoros Kliaris (*Minister of Maritime Affairs and Insular Policy*)

Mr. Mark Jackson (*CEO, Baltic Exchange*)

SESSION 1 - Maritime Associations and Organisations:

How can the leading maritime organisations and associations ensure that their collective and individual voices are heard in a world of challenging and ever-changing regulations?

Is shipping sufficiently represented on the global stage, reflecting its magnitude and importance to world trade?

10:30 - 11:30

Moderator: Mr. George Xiradakis (*XRTC*)

Mr. John N. Cotzias (*President, Hellenic Shipbrokers Association*)

Mr. Charalambos Fafalios (*Chairman, GSCC*)

Mr. Mark Jackson (*CEO, Baltic Exchange*)

Prof. Angelos Pantouvakis (*Dean, School of Maritime and Industry Director, M.Sc. in Shipping Management, University of Piraeus*)

Mr. George D. Pateras (*President, Hellenic Chamber of Shipping*)

Mr. Charalambos Symantonis (*President of EENMA*)

11:30 - 11:40

COFFEE BREAK

11:40 - 12:00

Keynote Speech / Presentation by Mr. Yiannis Kourkoulis - *Vice President (S&P) at Best Oasis*

SESSION 2 - New Environmental regulations and the commercial impact on shipping:

How will the new environmental regulatory requirements affect the commercial values of vessels?

How are Chartering, Sale & Purchase, Finance and Insurance companies confronting the challenges?

12:00 - 13:00

Moderator: Mr. Martin Crawford-Brunt (*the Baltic Exchange's Carbon Lead*)

Mrs. Maria Livanou (*Managing Director, Nilimar SnP*)

Ms. Foteini Mega (*Partner, EY*)

Ms. Amalia Miliou-Theocharaki (*Deputy Managing Director, TEO Shipping*)

Ms. Irini Mylona (*Best Oasis, Commercial Executive Greece*)

Ms. Elpi Petraki (*President, WISTA International*)

Ms. Katerina Stathopoulou (*Exec Director, Investments and Finance, principal Co-Organiser The ESG Shipping Awards*)

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FORUM AGENDA (cont.)

13:00 - 13:45

LUNCH BREAK - Sponsored by  **NAVIGATOR**
TOWAGE & AGENCIES WORLDWIDE

SESSION 3 - Dry Bulk Shipping:

Dry bulk Shipping Outlook.

What lies ahead and how are the markets embracing the demands and opportunities presented?

13:45 - 14:45

Moderator: Mr. George Alexandratos (CEO/Apollonia, Vice-president NEE)

Mr. Stephen Aitchison (Senior Freight Assessor, Baltic Exchange)

Mr. Tom Beney (Chief Commercial Officer, Suisse Atlantique)

Mr. Andrew Benjamin (Delta Corp. Shipping, Executive Vice President)

Mr. Kerry Deal (Head of Business Development & Institutional Sales, Freight Investor Services)

Mr. Vassilis Mouyis (Director, Doric Shipbrokers)

Cpt. Nikos Pentheroudakis (Honorary president HSA, Chartering Costamare)

Mr. Aristidis J. Pittas (Chairman and Chief Executive Officer, EuroSeas)

SESSION 4 - Tanker Shipping:

Tanker markets are looking good after such a prolonged period of a near flat line of earnings?

Future prospects, and how tanker markets will be shaped in the future.

14:45 - 15:45

Moderator: Mr. Matthew Cox (Head of Benchmark Production, Baltic Exchange)

Mr. Stavros Dimitros (Head of Commercial Operations Interorient Marine Services Ltd.)

Mr. Pankaj Khanna (CEO, Heidmar Inc.)

Mr. Thanassis Kossidas (CEO, Aerio Shipmanagement Corp)

Mr. George Lazaridis (Head of Research & Valuations, Allied QuantumSea)

Mr. Ioannis Psarros (CCO and Deputy CEO, Signal Maritime Services)

Mr. Eddie Valentis (CEO, Pyxis Tankers)

15:45 - 16:00

Discussion and conclusions

16:00 - 16:15

Closing remarks by **John Cotzias (HSA)** and **Mark Jackson (Baltic Exchange)**

16:15 - 17:30

Sponsored Cocktail Drinks

FORUM REGISTRATIONS [Deadline for registrations: 20 June 2023]

Full Registration € 40 [+VAT 24%] per person

Students € 20 [+VAT 24%] per person



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About the Baltic Exchange

The Baltic Exchange represents a global community of shipping interests. These include shipowners, charterers and shipbrokers who are collectively responsible for handling a large proportion of the world's dry cargo and tanker fixtures, freight derivative trades as well as the sale and purchase of merchant vessels.

The Baltic Exchange is regulated by the UK's Financial Conduct Authority (FCA) pursuant to the EU Benchmark Regulation. It is the trusted provider of data for the settlement of physical and derivative freight contracts, underpinning risk management tools for the shipping and transportation markets.

Founded in 1744, the Baltic Exchange is headquartered in London with regional offices in Singapore, Shanghai, Athens, Stamford and Houston.

In 2016 the Baltic Exchange was acquired by Singapore Exchange ("SGX").

Baltic Exchange services:

- Daily benchmarks for dry, wet, container and gas freight markets
- OPEX, S&P, ship recycling & forward assessments
- Air cargo assessments
- Escrow and dispute resolution support
- Executive training via the Baltic Academy
- Networking for shipping professionals